

## Personas Template

Use this template to identify and segment your audience so that you can create tailored messaging that makes an impact.

For detailed instructions, see our Guide to Create Marketing Personas in 4 Steps.

|   | Persona 1 | Persona 2 | Persona 3 |
|---|-----------|-----------|-----------|
| Name<br>Assign a name to reference<br>in future conversations.  |           |           |           |
| <b>Age</b><br>Include a range if needed.  |           |           |           |
| <b>Gender</b><br>Include if applicable.   |           |           |           |
| <b>Job title</b><br>Include if applicable.  |           |           |           |
| <b>Channels</b><br>Identify the places you can<br>connect with them.  |           |           |           |
| <b>Goals</b><br>Identify their main<br>aspirations.   |           |           |           |
| <b>Pain points</b><br>Identify the barriers they<br>want to overcome.   |           |           |           |
| How your product/<br>service helps solve<br>their problems<br>Identify the messages you<br>want your content to convey. |           |           |           |



## Feeling stuck? We'd love to help. Find out what it's like to <u>work with us</u> on your content strategy.

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## COLUMN FIVE

Column Five is a B2B-focused creative agency that helps ambitious brands find and tell their best stories to drive real results.